

Advertisement for the Post of Business Development Officer

About the Company

Indian Institute of Technology Tirupati (IITT) has established the IIT Tirupati Navavishkar I-Hub Foundation (IITNiF) to facilitate the Technology Innovation Hub (TIH) on Positioning and Precision Technologies (PPT) approved by National Mission on Interdisciplinary Cyber-Physical Systems (NM-ICPS) and coordinated by the Department of Science & Technology (DST), Government of India. The Hub has been registered as a Section 8 Company under Companies Act 1956. The Company will be initially supported by the DST for five years, following which it should generate its revenue to continue with its functions. The Company aims to create a strong foundation and a seamless ecosystem to promote knowledge generation, translation research, technology and product development, human resource development, innovation & commercialization standards and international collaborations in PPT.

About IIT Tirupati

IIT Tirupati is one of the twenty-three IITs created by an Act of Parliament as Institutes of national importance. Our objective is to nurture scientists and technologists of the highest caliber who would engage in research, design, and development to help build India towards self-reliance in her technological needs. IITT started functioning in 2015 and is amongst the youngest premier institutes in the nation. Since its inception, IITT has engaged in providing meaningful education in engineering and science while conducting original research of the highest standard. The Institute boasts of a sprawling 548-acre campus with a dedicated 19-acre space earmarked to establish Research Park and Innovation Hubs.

Job Description

Position	Business Development Officer
Company	IIT Tirupati Navavishkar I-Hub Foundation (IITNiF)
Location	IIT Tirupati, Yerpedu Post, Tirupati District, A.P. - 517619
Scope of the job	<p>Business Development Officer will be responsible for the following:</p> <ul style="list-style-type: none">• Partner with companies willing to invest in Positioning and Precision Technologies(PPT), technology development and commercialization, developing alliances and partner ecosystems, and assessing market opportunities and needs.• Establish a revenue -driven business development strategy and own it. Create impactful proposals by researching the market, documenting best

	<p>practices,integrating specialized solutions, and conducting performance analysis for senior management.</p> <ul style="list-style-type: none"> • Develop and implement organizational business development and fundraising strategies and processes. • Build and support the development of impactful project proposals for CSR projects with corporates and donor organizations. • Maintain and further develop brand image and visibility via all current channels, be it online, socialmedia, events etc
Qualification	<ul style="list-style-type: none"> • First class degree: preferably B.Tech/B.E/M.S from recognized universities/institutes • MBA from recognized universities/institute of repute with a good track record
Experience	<ul style="list-style-type: none"> • Minimum 5 years of relevant experience
Requirement	<ul style="list-style-type: none"> • Good interpersonal, facilitating, and influencing skills to engage a wide spectrum of external and internal stakeholders. • Has an open mindset that is attuned to the evolving business needs and dynamism of the organization. • Excellent command on frequently used computer software and programs, such as Microsoft Office Word, Powerpoint, Excel • Time-management skills • Able to conceptualize, work independently, resourceful, numeric, and analytical with a hands on disposition.
Compensation	Gross Salary Rs.40000.00 – Rs.60000.00 P.M.
Tenure	Initially Two years (Renewable based on annual performance/ appraisal).
Age	less than 40 years.
Termination	It is a temporary position, and the employee's service shall be liable to disengage during the tenure at any time by notice in writing given either by the employee to the Appointing Authority or by the Appointing Authority to the employee. The period of such notice shall be three months. The Company may withdraw, modify or discontinue any position at any time with the BOD's approval.
Last date	On or before 7th Aug 2023
<ul style="list-style-type: none"> • To Apply : https://forms.gle/CqUV2jHHaoG5Lfua6 	



IIT Tirupati
Navavishkār
I-Hub Foundation

IIT Tirupati Navavishkar I-Hub Foundation

Indian Institute of Technology Tirupati
Yerpedu - Venkatagiri Road, Yerpedu Post
Tirupati District, Andhra Pradesh - 517619, India.



- Shortlisted candidates will be informed through email for the interviews. TA/DA will be given to the candidates if called for the interview at IIT Tirupati (3AC fare or actual Road fare)
- The candidate is also required to bring the original certificates and supporting documents for verification at the time of interviews.

IITNiF reserves the right to change the cut-off qualifications and experience for calling the candidates for an interview.

For any queries, please write to recruitment@iitnif.com.